

JOHN D. CULBERTSON

VICE PRESIDENT

Microeconomic Consulting & Research Associates, Inc. (MiCRA)

1155 Connecticut Avenue, NW, Suite 900

Washington, DC 20036

www.micradc.com

Phone: (202) 467-2500

jdc@micradc.com

Fax: (202) 296-1915

CURRICULUM VITÆ

EDUCATION

Ph.D. in Economics, University of Wisconsin-Madison, 1979

M.S. in Economics, University of Wisconsin-Madison, 1977

B.A. in Economics, University of Wisconsin-Madison, 1973

AREAS OF SPECIALIZATION

Antitrust Economics
Industrial Organization
Damages

Health Economics
Applied Econometrics

CURRENT POSITION

MiCRA, Inc.
Vice President

Consulting Experience

Provide expert analysis and testimony on the impact of conduct on competition and damages attributable to breach of contract, antitrust violations, or patent infringement. Apply microeconomic and econometric methods to analyze competitive issues that arise in antitrust litigation and regulatory proceedings. Economic issues addressed include (1) lost profits, (2) market definition, (3) barriers to entry, (4) firm conduct, and (5) competitive effects. Studies generally include collection of relevant information and data and the application of peer-reviewed methodologies, including advanced statistical techniques. Products and services studied include oil drill bits, motor oil, gasoline pumps, gasoline dispensing equipment, health insurance, physician services, hospital services, real estate services, internet networking equipment, collectibles, food retailing, telecommunications, pharmaceuticals, cardiovascular surgery products, radiation therapy services, fungicides, and investments by savings & loans.

TESTIMONY

Mid-America Real Estate Company vs. Iowa Realty and First Realty, LTD., U.S. District Court for the Southern District of Iowa, Central Division, April 2004.

Alicia Perez, M.D., et al., v. The Danbury Hospital, et al., U.S. District Court for the District of Connecticut, June 2002.

Women's Health Associates, P.C., et al. v. Danbury Hospital, et al., U.S. District Court for the District of Connecticut, September 2000.

United States v. Franklin Electric Co., Inc., et al., U.S. District Court for the Western District of Wisconsin, July 2000.

MedPartners Inc. et al. v. Virginia Neuroscience Center, Ltd, et al., American Arbitration Association, (January 2000).

AMVAC Chemical Corporation v. Termilind Ltd., Oregon-California Chemicals, Inc. Sundance Ag, Inc. and Sundance Resources, Inc., American Arbitration Association, (June 29, 1998).

Henry & Joann Rozema v. The Marshfield Clinic, et al., U.S. District Court for the Western District of Wisconsin, (September 1997).

BI-LO, Inc. v. Ingles Markets, Incorporated, U.S. District Court for the District of South Carolina, (March 1997).

Blue Cross & Blue Shield United of Wisconsin, et al., v. The Marshfield Clinic, et al., U.S. District Court for the Western District of Wisconsin, (February 1997).

Fond du Lac Band of Chippewa Indians, et al. v. Arne Carlson, Governor of Minnesota, Rodney Sando, Commissioner of Natural Resources, et al., U.S. District Court for the District of Minnesota Third Division, (January 1997).

Richard H. Bendle Interests, Inc. v. Goebel Art GmbH, American Arbitration Association Commercial Arbitration, (April 1996).

James E. Savage, Jr. et al., v. Blue Cross and Blue Shield of the National Capital Area, U.S. District Court for the District of Columbia, (September 1995).

Omega Environmental Inc. v. Gilbarco Inc., U.S. District Court Western District of Washington at Seattle, (October 1995).

Hearing Before U.S. Health and Human Services Appeals Board, (October 1993).

Hearing Before State of Delaware Certificate of Need Appeals Board, (September 1992).

AFFIDAVITS

Network Computing Services Corporation v. Cisco Systems, Inc., (August, 2002)

Sancap Abrasives Corporation v. SIA Switzerland and Swiss Abrasives Marketing, Inc., (August 1999)

ConMed Corporation, et al. v. Larson & Taylor, et al., (December 1998)

Baxter Research Medical, Inc. v. Kol Bio-Medical Instruments, Inc., (1998)

Plaintiff Class v. Herider Farms, Inc., and the Campbell Soup Company, (June 1998)

Datastrip (IOM) Limited v. Symbol Technologies, Inc., and The Tracker Corporation of America, (April 1998).

The Travelers Indemnity Company vs. E. F. Corporation, (November 1997)

Barry Sterling Corporation v. Pescor Plastics, Inc., and Boddie-Noell Enterprises, Inc., (January 1996).

In re Mercury Finance Co. Securities Litigation, (June 1997)

PUBLICATIONS

“How U.S. Antitrust Can Be on Target: The Brand-Name Prescription Drug Litigation” (with Roy Weinstein), *International Journal of the Economics of Business*, November 1997.

“Product Substitutes and the Calculation of Patent Damages” (with Roy Weinstein), *Journal of the Patent and Trademark Office Society*, November 1988.

Issues After A Century of Federal Competition Policy (with Robert L. Wills and Julie A. Caswell), Lexington Books, 1987.

“Should Antitrust Use the Schumpeterian Model: The Case of the Food Industries,” in *Issues After A Century of Federal Competition Policy*, 1987.

“InterIndustry Technology Flows in the U.S. Food Processing Industries” (with Willard F. Mueller), *Managerial and Decision Economics*, September 1986.

“Econometric Tests of Market Structural Determinants of R&D Investment: Consistency of Absolute and Relative Firm Size Models,” *Journal of Industrial Economics*, September 1985.

“The Influence of Market Structure on Technological Performance in the Food Manufacturing Industries” (with Willard F. Mueller), *Review of Industrial Organization*, September 1985.

Market Structure and Technological Performance in the Food Manufacturing Industries, (with Willard F. Mueller and Brian Peckham), N.C. Project 117 Monograph 11, February 1982.

Market Structure and Technological Performance in the Food Manufacturing Industry, (with Willard F. Mueller and Brian Peckham), Final Report to the National Science Foundation, September 1979.

Firm Invention and Market Power in the Food Industries, Ph.D. Dissertation at the University of Wisconsin-Madison, May 1979.

OTHER EMPLOYMENT

Glassman-Oliver Economic Consultants, Inc., Vice President, 1990-1995 and 1998-2004

Micronomics, Inc., Washington, D.C., Director of Office, 1995-1998, Senior Economist, 1988-1989.

Nathan Associates, Arlington, Virginia, Managing Associate, 1989-1990.

National Economic Research Associates, Washington, D.C. and Los Angeles, California, Senior Consultant, 1986-1988.

Case Western Reserve University, Cleveland, Ohio, Assistant Professor, 1982-1986.

U.S. Department of Justice, Antitrust Division, Washington, D.C., Visiting Scholar August 1985.

U.S. Department of Agriculture, Washington, D.C., Economic Researcher, 1980-1982.

Carleton College, Northfield, Minnesota, Assistant Professor, 1979-1980.