

MiCRA

Microeconomic Consulting & Research Associates, Inc.

MICHAEL D. PELCOVITS

PRINCIPAL

Microeconomic Consulting & Research Associates, Inc. (MiCRA)
1155 Connecticut Avenue, N.W., Suite 900
Washington, D.C. 20036

Phone: (202) 467-2513

mp@micradc.com

Fax: (202) 296-5694

CURRICULUM VITÆ

(May 2010)

EDUCATION

Massachusetts Institute of Technology, Ph.D. (Economics), 1976
University of Rochester, B.A. (Economics), *summa cum laude*, 1972

EMPLOYMENT

MiCRA

Principal: October 2002 – Present

MCI Communications (WorldCom, subsequent to its acquisition of MCI)

Vice President and Chief Economist: 1998 - 2002

Executive Director: 1996 – 1998

Director: 1992 – 1996

Senior Policy Adviser: 1988 – 1992

Cornell, Pelcovits & Brenner Economists Inc

Vice President and Treasurer: 1982 – 1988

Owen, Cornell, Greenhalgh & Myslinski Economists Inc.

Senior Economist: 1981 – 1982

Federal Communications Commission, Office of Plans and Policy

Senior Economist: 1979 – 1981

Civil Aeronautics Board, Bureau of International Aviation

Industry Economist: 1978 – 1979

University of Maryland, College Park, Department of Economics

Assistant Professor: 1976 – 1978

ACADEMIC AWARDS

National Science Foundation Graduate Fellowship, 1972 – 1975

Phi Beta Kappa, 1972

Isaac Sherman Graduate Fellowship, 1972 (University of Rochester)

John Dows Mairs Prize in Economics, 1971 (University of Rochester)

PUBLICATIONS

“Long Distance Telecommunications” in Diana L. Moss, editor, Network Access, Regulation and Antitrust, (Routledge), 2005.

“The WorldCom-Sprint Merger” in John Kwoka, Jr. and Lawrence J. White, editors, The Antitrust Revolution, The Role of Economics, 4th Edition (Oxford University Press), 2003.

“Economics of the Internet,” (with Vinton Cerf), in Gary Madden and Scott Savage, editors, The International Handbook On Emerging Telecommunications Networks (Edward Elgar), 2003.

“Application of Real Options Theory to TELRIC Models: Real Trouble or Red Herring” in James Alleman and Eli Noam, editors, The New Investment Theory of Real Options and its Implications for Telecommunications Economics, (The Netherlands, Kluwer Academic Publishers, 1999).

“The Promise of Internet Access over Cable TV: Should the government force open access requirements?” (with Richard Whitt), CCH Power and Telecom Law, Vol. 2, No. 7, November/December 1999.

“Toward Competition in Phone Service: A Legacy of Regulatory Failure,” (with Nina W. Cornell and Steven R. Brenner), Regulation, July/August 1983.

“Access Charges, Costs, and Subsidies: The Effect of Long Distance Competition on Local Rates,” (with Nina W. Cornell), in Eli Noam, editor, Telecommunications Regulation Today and Tomorrow, (New York: Harcourt Brace Jovanovich, 1983).

“The Equivalence of Quotas and Buffer Stocks as Alternative Stabilization Policies,” Journal of International Economics, May 1979.

“Revised Estimates U.S. Tax Revenue (with Jagdish Bhagwati), in Bhagwati and Partington editors, Taxing the Brain Drain, (North Holland, 1976).

“Quotas Versus Tariffs,” Journal of International Economics, November, 1976.

OTHER PROFESSIONAL ACTIVITIES

Speaker and Panelist (selected examples):

National Association of Regulatory Utility Commissioners, 120th Annual Convention,
“USF and ICC Reform; what did the FCC do,” November 19, 2008

Southeastern Association of Regulatory Utility Commissioners, Annual Meeting,
“Intercarrier Compensation Reform,” June 2, 2008

New England Conference of Public Utility Commissioners, 61st Annual Symposium,
Plenary Session: “The FairPoint Verizon Acquisition, Universal Service Reform and
Broadband Deployment in New England – Where Are We Today,” May 5, 2008

Spring VON Exposition, “Competition Policy,” March 17, 2008

National Association of Regulatory Utility Commissioners, Winter Meeting,
“Interconnection and Interoperability in a VOIP World,” February 19, 2008

Advanced Workshop in Regulation and Competition, Center for Research in
Regulated Industries, Rutgers Business School, “Open Access Policies, Net
Neutrality and Incentives for Innovation in the Telecommunications,” June 29, 2006

Guest lecturer in graduate and undergraduate courses at:

University of Chicago Law School
Columbia University, Graduate School of Business
New York University, Stern School of Business
Georgetown University, McDonnough School of Business
George Washington University
Johns Hopkins University
University of Maryland
American University
Northeastern University

RECENT TESTIMONIES (2003 to present)

U.S. DISTRICT COURT

In The United States District Court for The District of Colorado, Civil Action No. 03-F-2084 (CBS), QWEST CORPORATION, Plaintiff, v. AT&T CORP, Defendant.
(Deposition taken; case settled)

In the United States District Court for The Eastern District of Pennsylvania, Civil Action No. 2:09-CV-1639-SD, Paectec Communications, Inc., et al, Plaintiffs/Counterclaim Defendants, v. MCI Communications Services, d/b/a Verizon Business Services, and Verizon Global Networks, Inc. Defendants/Counterclaim Plaintiffs (Deposition taken, Summary Judgment Granted)

LONDON COURT OF INTERNATIONAL ARBITRATION

In the Matter of an Arbitration Between: France Mobile Telecom Mobile Satellite SA, Stratos Wireless Inc, Telenor Satellite Services AS Claimants - and – Inmarsat Global Limited Respondents, LCIA Arbitrations No. 6767, 6768, and 6769.

UNITED STATES COPYRIGHT ROYALTY JUDGES

In the Matter of Digital Performance Right in Sound Recordings and Ephemeral Records, Docket No. 2005-1 CRB DTRA

In the Matter of Digital Performance Right in Sound Recordings and Ephemeral Recordings for a New Subscription Service, Docket No. 2005-5 CRB DTNSRA

In the Matter of Adjustment of Rates and Terms for Preexisting Subscription Service and Satellite Digital Audio Radio Services, Docket No. 2006-1 CRB DSTRA

In the Matter of Digital Performance Right in Sound Recordings and Ephemeral Recordings, Docket No. 2009-1, CRB Webcasting III

STATE LEGISLATIVE COMMITTEE HEARINGS

State of Missouri, House Utilities Committee, HB 175, February 2, 2010

State of Missouri, Senate Commerce, Consumer Protection, Energy, and the Environment Committee, SB 698, February 2, 2010

State of Michigan, House Energy and Technology Committee, HB 4257, July 14, 2009

State of Delaware, House Telecommunication, Internet & Technology Committee, HB 417, June 3, 2008

State of Missouri, Joint Senate Commerce and Environment and House Special Committee on Utilities, 94th General Assembly, September 12, 2007

State of Missouri, Commerce and Environment Committee, 94th General Assembly, Senate Bill No. 552, March 15, 2007

State of Missouri, Special Committee on Utilities, 94th General Assembly, House Bill No. 1033, March 14, 2007

STATE UTILITY COMMISSIONS

Pennsylvania Public Utility Commission, Investigation Regarding Intrastate Access Charges and IntraLATA Toll Rates of Rural Carriers and the Pennsylvania Universal Service Fund, Docket No. I-00040105

State of Connecticut, Department of Public Utility Control, DPUC Investigation into the Southern New England Telephone Company's Cost of Service Re: Reciprocal Compensation and Docket No. 08-12-04, Petition of Youghioghney Communications-Northeast, et al.

Commonwealth of Massachusetts, Department of Telecommunications and Cable, D.T.C. 07-9, Petition of Verizon New England, Inc., et al, for Investigation under Chapter 159, Section 14, of the Intrastate Access Rates of Competitive Local Exchange Carriers.

State of California, Public Utilities Commission, Order Instituting Rulemaking into the Review of the California High Cost Fund B Program, Rulemaking 06-06-028, (Declaration)

State of New Hampshire, Public Utility Commission, Joint Petition of Verizon New England Inc., and FairPoint Communications, Inc. Transfer of New Hampshire Assts of Verizon New England, Inc. et. al., Docket No. DT 07-011

State of Vermont, Public Service Board, Joint Petition of Verizon New England, Inc., d/b/a Verizon Vermont, Certain Affiliates Thereof and FairPoint Communications, Inc. for approval of asset transfer, acquisition of control by merger and associated transactions, Docket No. 7270

State of Connecticut, Department of Public Utility Control, DPUC Investigation of Intrastate Access Charges, Docket No. 02-05-17.

State of Connecticut, Department of Public Utility Control, Application of Southern New England Telephone Company for Approval to Reclassify Certain Private Line Services from Noncompetitive to Competitive Category, Docket No. 03-02-17.

Pennsylvania Public Utility Commission, AT&T Communications of Pennsylvania, Inc. v. Verizon North, Inc. Docket Number C-20027195.

Pennsylvania Public Utility Commission, Investigation into the Obligations of Incumbent Local Exchange Carriers to Unbundle Network Elements, Docket No. I-00030099.

Pennsylvania Public Utility Commission, Generic Investigation in re: Impact On Local Carrier Compensation if A Competitive Local Exchange Carrier Defines Local Calling Areas Differently Than the Incumbent Local Exchange Carrier's Local Calling Areas but Consistent With Established Commission Precedent, Docket No. I - 00030096.

Pennsylvania Public Utility Commission v. Verizon Pennsylvania Inc. Tariff No. 216 Revisions Regarding Four Line Carve Out, Docket No. R – 00049524; Pennsylvania Public Utility Commission v. Verizon Pennsylvania Tariff No. 216 Revisions Regarding Switching, Transport and Platform for High Capacity Loop, Docket No. R – 00049525.

FCC DECLARATIONS

In the Matter of Telecommunications Relay Service and Speech-to-Speech Services for Individuals with Hearing and Speech Disabilities, CG Docket No. 03-123

In the Matter of Petition of Qwest Corporation for Forbearance Pursuant to 47 U.S.C. §160(c) in Phoenix Metropolitan Statistical Area, WC Docket No. 09-135

In the Matters of Petition of Verizon New England for Forbearance Pursuant to 47 U.S.C. § 160(c) in Rhode Island, WC Docket No. 08-24 and Petition of Verizon Telephone Companies for Forbearance Pursuant to 47 U.S.C. § 160(c) in Cox's Service Territory in the Virginia Beach Metropolitan Statistical Area, WC Docket No. 08-49

In the Matter of Implementation of Section 224 of the Act; Amendment of the Commission's Rules and Policies Governing Pole Attachments, WC Docket 07-245

In the Matter of Telecommunications Relay Services and Speech-to-Speech Services for Individuals with Hearing and Speech Disabilities, CG Docket No. 03-123

In the Matter of Amendments of Parts 1, 21, 73, and 101 of The Commission's Rules to Facilitate the Provision of Fixed and Mobile Broadband Access, Educational and Other Advanced Services in the 2150-2162 and 2500-2690 MHz Bands, WT Docket No. 03-66

In the Matter of Tyco Telecommunications, VSNL Telecommunications, et al, Application for Transfer of Control of Cable Landing Licenses, Petition to Deny of Crest Communications Corporation

In the Matter of Review of the Commission's Rule Regarding the Pricing of Unbundled Network Elements and the Resale of Service by Incumbent Local Exchange Carriers

In the Matter of AT&T Corp. Petition for Rulemaking to Reform Regulation of Incumbent Local Exchange Carrier Rates for Interstate Special Access Services

In the Matter of Unbundled Access to Network Elements, Review of the Section 251 Unbundling Obligations of Incumbent Local Exchange Carriers

In the Matter of Appropriate Framework for Broadband Access to the Internet over Wireline Facilities

Center for Communications Management Information, Econobill Corporation, and On Line Marketing, Inc., Complainants, v. AT&T Corporation, Defendant

SELECTED CONSULTING ASSIGNMENTS

Telecommunications Industry

Prepared FCC declaration for Sorenson Communications concerning the rate methodology for reimbursing Video Relay Service providers

Prepared FCC declaration for the Wireless Communications Association International analyzing the impact of limits on spectrum leases in the Educational Broadcasting Service bands on investment in wireless infrastructure

Prepared expert reports for the Infocomm Development Authority of Singapore on access to submarine cable landing stations and regulation of local leased line circuits

Prepared and presented an analysis of the market for termination of calling on mobile phones to Ofcom, the independent regulator and competition authority for the UK communications industries

Hired to provide expert analysis of liability and damage issues in Civil Action No. 5:03-CV-229: *Z-Tel Communications Inc. v. SBC Communications Inc. et al*; In the United States District Court for the Eastern District of Texas, Texarkana Division (case settled)

Other Industries

Analyzed the market for satellite radio services (XM and Sirius) and recommended rates for the compulsory license fee for digital audio transmission of sound recordings

Analyzed the market for Internet music services and recommended rates for the compulsory license fee for digital audio transmission of sound recordings.

Hired by a rural electric power company to develop a damage model for a case involving the failure of a lessee to properly maintain and utilize a coal-powered electric power plant (case settled)

Analysis of economic benefits and tax revenues from the construction and operations of a hotel and villa complex in the British Virgin Islands